



Commercial Truck Production Underwriter

Position type: Full time

Grade: Exempt/professional

Job locations: Scottsdale, AZ; Cleveland, OH; Boise, ID **OR** Jacksonville, FL (Note: This is not a remote position.)

Job summary

- Responsible for underwriting commercial trucking products offered by insurance carriers. Create, manage and grow a profitable book of new and renewal business. Interpret, explain and market products and services to retail agents.
- Carefully review and evaluate submissions from retail agents
- Bind insurance policies and process endorsements ensuring application accuracy and adherence to company underwriting guidelines and GLGA procedures
- Develop and maintain effective business relationships with retail agents and insurance companies. Assess and monitor performance of agents; grow and retain profitable business while building customer loyalty.
- Proactively deliver value-added services that generate more wins, retain more business and differentiate GLGA from the competition
- Handle inquiries from agents and insurance companies
- Special projects and other duties as assigned

Minimum job requirements / competencies

- Five+ years of commercial underwriting experienced required with three years minimum specializing in trucking
- Occasional travel (10-20% of the time)
- Associate's or bachelor's degree preferred
- Property and casualty insurance resident agent's license preferred (must be willing to complete course and pass exam within six months of hire if not already licensed)
- Thorough knowledge of commercial insurance coverages and the insurance industry and trends
- Self-directed with the ability to manage multiple priorities and workflow to ensure efficient, timely and accurate service
- Collaborative, professional attitude with both internal and external customers while working in a fast-paced environment; must have a customer-focused mindset
- Experience working with PCs and office software such as Microsoft Word, Excel and web-based internet tools; willingness to adopt new technology is a must
- Other competencies: Teamwork and collaboration, dependability, excellent written and verbal communication, negotiation skills, customer service and attention to detail

Benefits

Competitive salary and benefits including medical insurance coverage, 401k savings plan, paid time off and paid holidays

About Great Lakes General Agency

For almost 30 years, Great Lakes General Agency has provided select independent agents with a facility to write a profitable book of transportation business. Great Lakes was established in Cleveland, Ohio in 1988 and has expanded over the years with branch offices in Idaho, Arizona, North Carolina and Florida.

Great Lakes General Agency is an equal opportunity employer.

www.greatlakesga.com